

Strategies for Selecting and Structuring

PARTNERSHIPS

DIGITAL DEALS

**GEORGE T. GEIS
& GEORGE S. GEIS**

FOREWORD BY THORNTON MAY

Digital Deals Strategies For Selecting And Structuring Partnerships

George T. Geis, George S. Geis



Digital Deals Strategies For Selecting And Structuring Partnerships:

Digital Deals George T. Geis, George S. Geis, 2001 This text presents a model for enhancing corporate development strategy that can be applied across all industries It enables executives to implement coherent corporate development plans

Do the Right Deal, Do the Deal Right Barry Massoudi, 2006 **The New Know** Thornton May, 2009-08-28 Learn to manage and grow successful analytical teams within your business Examining analytics one of the hottest business topics today The New KNOW argues that analytics is needed by all enterprises in order to be successful Until now enterprises have been required to know what happened in the past but in today's environment your organization is expected to have a good knowledge of what happens next This innovative book covers Where analytics live in the enterprise The value of analytics Relationships between and between Technologies of analytics Markets and marketers of analytics The New KNOW is a timely essential resource to staying competitive in your field Perspectives on comprehensive internationalisation of higher education Nirmala Dorasamy, Gift Mugano, 2023-03-01 This book argues that international higher education has to be competitive sustainable and contribute to educational development both locally and internationally It shows that higher education institutions HEIs are seen as being driven by an economic or an educational agenda For example internationalization can be influenced by the university ranking system which is based on the international reputation of universities the competitive quality of programmes offered in a market oriented education environment generation of income from the enrolment of international students and employment of high profile researchers Likewise the book contributes to the production of knowledge by positing that an international profile for HEIs is fundamental to building their international excellence outstanding academic standards and strengthening their competitiveness and economic growth Although virtual internationalization can be used as an effective vehicle for students to gain international exposure the majority of students have remained in their local environment This book provides a detailed array of new needs attitudes and demands that teaching and learning pedagogy has to consider with a view to fostering the internationalisation of higher education In addition this book also argues that HEIs must ethically and pedagogically respond to the needs of international students and other stakeholders across various modes of internationalization of higher education The book argues that any rationale to internationalise higher education must ensure that inequitable and unethical ideologies and practices are addressed In the same vein this book also places emphasis on the importance of institutional quality assurance mechanisms accreditation learning outcomes and multicultural connectivity through an inclusive curriculum Lastly in providing thorough strategies for comprehensive internationalisation of higher education this book provides pertinent discussions on the sustainable funding models for the HEIs repositioning the higher education sector as a vibrant export sector reforms in higher education governance in HEIs entrepreneurship in higher education and competition in higher education *Computerworld*, 2001-06-11 For more than 40 years Computerworld has been the leading source of technology news and information for IT

influencers worldwide Computerworld's award winning Web site Computerworld.com twice monthly publication focused conference series and custom research form the hub of the world's largest global IT media network The Structure of Digital Partner Choice Andreas Schmitz, 2016-11-01 This work approaches the modern phenomenon of online dating examining the ways people make use of its technical and social potential In particular the users mate preferences choices strategies and interactions are analyzed using the innovative method of click stream observations and web questionnaire data For the purpose of these analyses two major theories are used an explicit theory of individual mate choice and the more general relational theory developed by Pierre Bourdieu which helps to highlight the social structures both underlying and resulting from mating online Results show that online dating is not a partner market free from social structure but that the traditional social conditions found offline are also reproduced in this virtual setting In contrast to the picture drawn by media discourse and advertising online dating represents a partner market which fulfills the promise of happiness in a socially differential way

Encyclopedia of Distance Learning Caroline Howard, 2005 The topic of distance teaching and online learning associated technologies and applications covers a galaxy of ideas concepts issues concerns and opportunities Everything from workforce training to accessing education to digital divide issues and the evolution of distance and online education into a multibillion dollar enterprise is included in the global conversation Certifications degrees workforce training and lifelong learning are all a part of public and private educational institutions Partnerships with for profit businesses the rise of virtual universities within traditional educational systems competition with for profit institutions and issues of quality are part of the regular workday at national and international educational institutions The Encyclopedia of Distance Learning Technologies and Applications edited by Patricia Roger provides a comprehensive coverage of the evolution of distance learning educational programs through distance learning technologies of distance learning program design and implementation program delivery methods distance learning and work force and assessing effectiveness of distance learning programs The Encyclopedia of Distance Learning Technologies and Applications is an excellent resource for comprehensive knowledge and practices in distance learning programs American Book Publishing Record, 2001 *Bibliographic Index*, 2006

BBC Commercial Operations Great Britain: Parliament: House of Commons: Culture, Media and Sport Committee, 2009 This report investigates the governance of the BBC's commercial arm BBC Worldwide the activities of BBC Worldwide including programme sales production magazines and websites BBC Worldwide's acquisition of Lonely Planet and the possible partnership between BBC Worldwide and Channel 4 There are major benefits from the BBC undertaking commercial activities the profits generated by the exploitation of the BBC's intellectual property can be reinvested in the BBC's public services to the benefit of licence fee payers But the manner in which some of the BBC's commercial revenue is generated and the governance arrangements within which the BBC Worldwide operates causes increasing concern Worldwide has proved successful in recent years in exploiting new commercial opportunities made possible by a loosening of

the rules that govern the limits to its operations However there a balance to be drawn between Worldwide generating a return for the BBC and limiting Worldwide s operations in order to ensure it upholds the BBC s reputation and does not damage its commercial competitors Worldwide s minority stakes in overseas production companies its controversial acquisition of Lonely Planet and its growing portfolio of magazines suggest that the balance has been tipped too far in favour of Worldwide s unrestricted expansion jeopardising the reputation of the BBC and having an adverse impact on its commercial competitors It is in the interests of the UK s creative economy as a whole that BBC Worldwide s activities are reined back The BBC Trust should reinstate the rule that all BBC commercial activity must have a clear link with core BBC programming

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