Client Relationship Management

7 Best Practices

for Managing Client Relationships:

O1 Involve your client in the goal-setting process.

O2 Be proactive with your client communications.

03

Put the onus back on your client, when necessary.



O4 Address a client's needs before they know they even exist.

O5 Pick up the phone and make an actual phone call.

O6 There's no place for pettiness, so don't allow it.

O7 Be transparent, even when it's not a good look.



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Michal Rosen-Zvi

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