

CONSTRUCTION CONTRACTORS' SURVIVAL GUIDE

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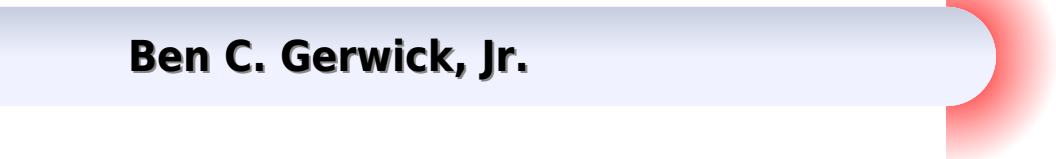
Thomas C. Schleifer



A Volume in the Wiley Series of
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Construction Contractors Survival Guide

Ben C. Gerwick, Jr.



Construction Contractors Survival Guide:

Construction Contractors' Survival Guide Thomas C. Schleifer,1991-01-16 The turnover rate for companies in the construction industry is high This book identifies the ten key elements of contractor failure and shows how to avoid them Each element of failure is defined illustrated by real examples and ways are discussed to avoid or minimize the risks involved The final chapter shows how to bring all these elements together to develop a positive and workable management strategy This survival guide should prove invaluable to the 1 4 million individual construction industry businesses in this country

Running a Successful Construction Company David Gerstel,2002-11-01 Are you a builder looking to transition your hands on skills into a successful construction company Running a Successful Construction Company by David Gerstel is your essential guide to navigating the complexities of running a construction business Drawing on decades of experience in both remodeling and new construction Gerstel demystifies the everyday challenges contractors face making it easier for you to thrive in the industry Whether you re just starting or looking to enhance your existing operations Running a Successful Construction Company is acknowledged as the leading resource in its field Equip yourself with the knowledge and skills necessary to take your construction business to the next level Key Features Comprehensive Insights Gain a deep understanding of the essential elements of running a construction business from finance and legal considerations to managing projects and client relationships Real World Solutions Written by a builder for builders this book addresses the unique challenges you ll encounter providing practical strategies and tips that you can implement immediately Visual Guidance Featuring 50 color photos and drawings the book offers visual aids to reinforce key concepts and inspire your business practices Proven Techniques Learn from the experiences of a highly respected and successful construction operator who has built a thriving business Gerstel shares his best practices for effective project management cost control and customer satisfaction

Managing the Profitable Construction Business Thomas C. Schleifer,Kenneth T. Sullivan,John M. Murdough,2014-02-21 Take control of your construction contracting business and manage it through the natural highs and lows of the construction market Learn from a team of construction business veterans led by Thomas C Schleifer who is commonly referred to as a construction business turnaround expert due to the number of construction companies he has rescued from financial distress His financial acumen combined with his practical hands on experience has made him a sought after private consultant His experience and no nonsense philosophy have truly given him a unique perspective Important topics covered include Understanding the primary areas of construction business failure in the next decade Minimizing business risk with real world examples Developing a positive and competent management attitude and strategy Discover how to maneuver through this complicated and risky industry by using the authors research and proven success strategies to sustain and grow your business

Construction of Prestressed Concrete Structures Ben C. Gerwick, Jr.,1997-02-13 Methods and practices for constructing sophisticated prestressedconcrete structures Construction of Prestressed Concrete

Structures Second Edition provides the engineer or construction contractor with a complete guide to the design and construction of modern high quality concrete structures This highly practicable new edition of Ben C Gerwick s classic guide is expanded and almost entirely rewritten to reflect the dramatic developments in materials and techniques that have occurred over the past two decades The first of the book s two sections deals with materials and techniques for prestressed concrete including the latest recipes for high strength and durable concrete mixes new reinforcing materials and their placement patterns modern prestressing systems and special techniques such as lightweight concrete and composite construction The second section covers application to buildings bridges pilings and marine structures including offshore platforms floating structures tanks and containments Special subjects such as cracking and corrosion repair and strengthening of existing structures and construction in remote areas are presented in the final chapters For engineers and construction contractors involved in any type of prestressed concrete construction this book enables the effective implementation of advanced structural concepts and their economical and reliable translation into practice

Fundamentals of Earthquake-Resistant Construction Ellis L. Krinitzky, James P. Gould, Peter H. Edinger, 1993-01-12 Written for engineers without a background in seismic design Provides design standards and parameters explaining how to interpret and apply them Examines and recommends procedures to accommodate the enormous forces and variations in effects common to major earthquakes

Covers practical aspects of soil behavior and structural and foundation design Gives tips on special construction situations foundations dams and retaining walls strengthening existing structures and construction over active faults

Construction Sealants and Adhesives Julian R. Panek, John Philip Cook, 1992-04-16 Completely revised and expanded the Third Edition covers the numerous improvements in sealant and adhesive technology since 1984 Features the latest advances in sealants gaskets tapes waterproofing membranes and silicone structural sealant glazing Includes new chapters on insulating glass sealants structural silicone adhesives and membrane waterproofing Revises and supplements existing specifications with upgraded recommendations and proposed performance requirements where standards do not exist A guideline for architectural specifications covering sealants fire stops membranes and coatings is included for the first time As always the latest ASTM Committee sealant standards are included

Construction Dewatering J. Patrick Powers, 1992-03-27 The control of groundwater is one of the most common and complicated problems encountered on a construction site The Second Edition explains the physical laws governing groundwater and soils and provides practical solutions to construction dewatering problems New chapters on groundwater computer modeling dealing with industrial wastes and contaminated water and operating long term dewatering systems provide the latest information on these important topics

The Business of Construction Contracting Thomas C. Schleifer, Aaron B. Cohen, 2025-05-06 Explore this deep dive into the business side of construction including how to structure organize and operate a construction organization to maximize profit The most visible work of construction contracting happens on the job site but some of the most important aspects of running

a construction business happen behind the scenes on the financial and operations side Construction is the second most risk intensive industry in the US and both minimizing business failures and minimizing the damage that results from inevitable failures are critical Structuring and managing a profitable construction business requires strategic sense and up to date knowledge The Business of Construction Contracting describes and analyzes the business side of construction with a detailed exploration of the major types of business failure and how to avoid them It s designed for construction professionals who understand that in this industry everybody faces risk exposure and the companies that survive and thrive are the ones who understand how to recognize the risks and respond accordingly It offers documented research findings rooted in years of construction business experience that can help both new and veteran business owners find success The Business of Construction Contracting readers will also find Exploration of the concepts of flexible overhead corporate and financial self analysis Detailed discussion of topics including cash flow thresholds construction market cycles and more The latest industry technologies and techniques to manage a construction business The Business of Construction Contracting is ideal for construction professionals including general contractors construction managers and specialty contractors as well as bonding and insurance professionals construction attorneys and vendors servicing the construction industry

Construction Contract Law John J. P. Krol,1993-06-15 A straightforward description providing readers with a guide to contract law as it relates to construction contracting Thoroughly explains when a lawyer may or may not be needed and offers guidance for working with one Prior notice provisions no damage for delay clauses and conditional payment provisions are among the topics covered Includes hundreds of actual construction cases

Construction and Design of Cement Grouting A. C. Houlsby,1991-01-16 Provides exhaustive coverage of cement grouting in rock foundations outlining all types of cement grout comparing their suitabilities and describing various ways cement grouting is used in engineering construction Written and arranged in an easy to read manner the book is arranged as a reference manual with numerous cross references Step by step explanations on grouting techniques are given in considerable detail and written with both the novice and experienced practitioner in mind Also covers advanced technology including the current state of computer use in grouting operations the latest grouting materials such as microfine and the use of superplasticizers in cement grout Chapters are arranged from elementary to advanced technology

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Table of Contents Construction Contractors Survival Guide

1. Understanding the eBook Construction Contractors Survival Guide
 - The Rise of Digital Reading Construction Contractors Survival Guide
 - Advantages of eBooks Over Traditional Books
2. Identifying Construction Contractors Survival Guide
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Construction Contractors Survival Guide
 - User-Friendly Interface
4. Exploring eBook Recommendations from Construction Contractors Survival Guide
 - Personalized Recommendations

- Construction Contractors Survival Guide User Reviews and Ratings
- Construction Contractors Survival Guide and Bestseller Lists
- 5. Accessing Construction Contractors Survival Guide Free and Paid eBooks
 - Construction Contractors Survival Guide Public Domain eBooks
 - Construction Contractors Survival Guide eBook Subscription Services
 - Construction Contractors Survival Guide Budget-Friendly Options
- 6. Navigating Construction Contractors Survival Guide eBook Formats
 - ePub, PDF, MOBI, and More
 - Construction Contractors Survival Guide Compatibility with Devices
 - Construction Contractors Survival Guide Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Construction Contractors Survival Guide
 - Highlighting and Note-Taking Construction Contractors Survival Guide
 - Interactive Elements Construction Contractors Survival Guide
- 8. Staying Engaged with Construction Contractors Survival Guide
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Construction Contractors Survival Guide
- 9. Balancing eBooks and Physical Books Construction Contractors Survival Guide
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Construction Contractors Survival Guide
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine Construction Contractors Survival Guide
 - Setting Reading Goals Construction Contractors Survival Guide
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Construction Contractors Survival Guide
 - Fact-Checking eBook Content of Construction Contractors Survival Guide

- Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
- 14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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